



by Honeywell

TO: All Authorized North Distributors

CC : North Regional Sales Directors  
North Territory Managers  
North Customer Service Representatives

FROM: Nino M. Granatiero  
Director of Marketing, Americas  
[nino.granatiero@honeywell.com](mailto:nino.granatiero@honeywell.com)

DATE: April 30, 2009

### MULTI-LINE PPE FOR SWINE FLU PROTECTION

Several cases of human to human transmission of swine flu virus have been reported recently. While this has not reached epidemic levels, the general public, and most especially workers, who work around and are exposed to swine are naturally concerned. North by Honeywell has already received inquiries about the availability of disposable respirators and other personal protective equipment (PPE).

The Centers for Disease Control and Prevention (CDC) and the World Health Organization (WHO) have published basic guidelines for preventive measures for protection from Swine Flu. For your convenience North has put the information from the WHO and CDC, along with our suggestions for personal protection on our web site [www.northsafety.com](http://www.northsafety.com).

North offers several styles of respirators that will provide protection from airborne viruses such as the Swine Flu, from the more popular N95 to P95 and P100 filters. In addition, we offer key first aid products, gloves and eyewear that may be needed for protection.

In an effort to support our core industrial distributors North by Honeywell is announcing the following modifications to the Terms of North products. We consider these policy changes necessary to support our core industrial business and to support you, our valued partner, in your efforts to supply your customers with product.

Effective immediately and until further notice:

- All orders for filtering facepieces (disposable dust masks and respirators) and disposable gloves are non-cancellable, and are not returnable.
- To protect your industrial business from the negative impact caused by speculative orders and ensure your continued business after this medical emergency is passed us, we reserve the right to limit or allocate inventory based on order sizes significantly over and above historical levels for all products.

**North Safety Products**  
2000 Plainfield Pike  
Cranston, RI 02921  
USA

Telephone 401-943-4400  
Facsimile 401-946-7560

[www.northsafety.com](http://www.northsafety.com)

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- 7130N95 and 7140N95 respirator inventory status is reassigned from a guaranteed stock item, (noted in the North Price Book by the symbol ▶ ) to a stocked item, (noted in the price Book by the symbol ▶▶). This means that these two will typically ship within (2) business days, but it is not guaranteed.

We are planning to increase our stock levels of filtering facepieces, the product in most demand, and other products as the demand profile becomes more apparent and will do everything within our power to fulfill any large orders that you may possess.

If you have any concerns or questions regarding personal protection from the swine flu or North can help fill your customer's PPE needs with several product lines, please visit [www.northsafety.com](http://www.northsafety.com) or contact customer service:

United States (800) 430-4110  
(401) 943-4400

Canada/Mexico (888) 212-7233  
(514) 351-7233

Latin America (514) 905-3715